



INSTITUTE OF SCIENCE, TECHNOLOGY & ADVANCED STUDIES (VISTAS)  
(Deemed to be University Estd. u/s 3 of the UGC Act, 1956)  
PALLAVARAM - CHENNAI

ACCREDITED BY **NAAC** WITH '**A**' GRADE  
INSTITUTION WITH **UGC 12B** STATUS

*Marching Beyond 30 Years Successfully*

### 3.5.1 List of the structured training cum capacity building programme for teachers, students and staff for undertaking consultancy

<b>LIST OF INDUSTRY AND INSTITUTION – CONSULTANCY CLIENTS</b>	
<b>S. No</b>	<b>Name of the Industrial/Institution Clients</b>
1	Bio Vision Medical Systems, 103/45, First Floor, St. Mary's Road, Abhiramapuram, Chennai
2	Interlogicx Embedded Solutions, No. 33, East Coast Road, Chinnakalpet, Pondichery, Tamil Nadu
3	Marina Labs, 14 Kavya Gardens, N. T. Patel Road, Nerkundram, Chennai
4	Evergreen Technologies, No.5/1, Pillaiyar Kovil, Essa Pallavaram, Chennai.
5	Chromo Life Sciences Private Limited Plot No. 28 & 29, Flat No. 301 Miyapur Village, Serilingampally Mandal, , Hyderabad, Telangana
6	Realgae Biopharma Solutions, Kagithapuram, 3rd Cross Street, S. Kolathur, Chennai
7	Esperer Engineering Services, 25/11, First Cross Street, New Colony, Chrompet, Chennai
8	Roboties Geoworld Consultancy (RGWC), Radial Ring Road, Pallavaram, Chennai
9	AMS Solution Inc, 49/50, Samuvel Nagar, Vadaperumbakkam, Chennai
10	Yaso Enterprise, 191, Ottiyambakkam Main Road, Sithalapakkam, Sholinganallur Taluk, Tamil Nadu
11	Global Association for Green Energy Technological Skills (GAGETS), 168 A, 15th Street, Shankar Nagar, Pammal, Chennai
12	INR Technologies, 18/6, Veerapandi Nagar, First Street, Choolaimedu, Chennai
13	Aaranya BioSciences Private Limited Plot.17, Golden Jubilee Biotech Park for Women Society, Siruseri Village, Kanchipuram District, Tamil Nadu
14	InLead Management Service, 93/26, Kalaignar Street, Indra Nagar, Pattur, Chennai
15	Cholamandalam Investment and Finance Company Limited, ASV Adarsh Tower, 719, Pathari Road, Anna Salai, Chennai
16	JS Logitics Pvt Limited, Lakshmaiya Tallari Prasath. Door No.37, 1st Floor, Office No.2, Moore Street, Chennai

**LIST OF THE STRUCTURED TRAINING CUM CAPACITY BUILDING PROGRAMME**

<b>S.No</b>	<b>Academic Year</b>	<b>Name of the Workshop / Seminar</b>	<b>Resource Person</b>	<b>Number of Participants</b>	<b>Date</b>	<b>School</b>
1	2023-2024	Consultant Development Training	Ms. Swati Pathak, Head Strategy and Portfolio, Abbott Healthcare Private Ltd, Mumbai	75	09.02.24	School of Pharmaceutical Sciences
2	2023-2024	Effective Consulting Techniques	Mr. M. Vishwanath, Associate Director, Sai Life Sciences Limited, Hyderabad	60	20.09.23	School of Life Sciences (Biotechnology & Microbiology)
3	2023-2024	Consultancy Skills Mastery Program	Ms. Roli Shukla, Associate Vice President, Damco Solutions, Chennai	80	07.08.23	School of Engineering (CSE & ECE)



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## Schools of Pharmaceutical Sciences

*Welcomes you all to the  
One Day Training Programme on*

# Consultant Development Training

Date : 09.02.2024, Venue : Lecture Theatre (Dr MGR Block), Time: 10.00 AM



**Resource Person**

**Ms. Swati Pathak**

**Head Strategy and Portfolio,  
Abbott Healthcare Private Ltd  
Mumbai**

**Dr. Ishari K. Ganesh**

**Founder -Chancellor, VISTAS**

**Dr.A.Jothi Murugan**

**Pro Chancellor (P&D)  
VISTAS**

**Dr. Arthi Ganesh**

**Pro Chancellor  
Academics, VISTAS**

**Dr. Preethaa Ganesh**

**Vice President  
Vels Group of Institutions**

**Dr. S. Sriman Narayanan**

**Vice Chancellor  
VISTAS**

**Dr. M. Bhaskaran**

**Pro Vice Chancellor  
VISTAS**

**Dr. P. Saravanan**

**Registrar  
VISTAS**

**Convenor**

**Dr. P. Shanmugasundaram**

Dean, School of Pharmaceutical Sciences

**Co-Convenors**

**Dr. C. Ronald Darwin**

Professor & Head,  
Department of Pharmacology

**Dr. K. Karthickeyan**

Professor & Head,  
Department of Pharmacy Practice

**Dr.T.S.Shanmugarajan**

Professor & Head,  
Department of Pharmaceutics

**Dr. Malarkodi Velraj**

Professor & Head,  
Department of Pharmacognosy

**Dr. M. Sumithra**

Associate Professor & Head,  
Department of Pharmaceutical  
Chemistry & Analysis



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**Schools of Life Sciences  
Department of Microbiology  
&  
Department of Biotechnology**

*Welcomes you all to the  
One Day Seminar on*

## **Effective Consulting Techniques**

Date : 20.09.2023, Venue : APJ Abddul Kalam Conference Hall, Time: 10.00 AM



**Resource Person**

**Mr. M. Vishwanath**

Associate Director, Sai Life Sciences  
Limited, Hyderabad

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**Dr. Ishari K. Ganesh**

Founder -Chancellor, VISTAS

**Dr.A.Jothi Murugan**

Pro Chancellor (P&D)  
VISTAS

**Dr. Arthi Ganesh**

Pro Chancellor  
Academics, VISTAS

**Dr. Preethaa Ganesh**

Vice President  
Vels Group of Institutions

**Dr. S. Sriman Narayanan**

Vice Chancellor  
VISTAS

**Dr. M. Bhaskaran**

Pro Vice Chancellor  
VISTAS

**Dr. P. Saravanan**

Registrar  
VISTAS

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**Convenors**

**Dr. A. K. Kathireshan**

Director, School of Life Sciences

**Dr. G. Gayathri**

Associate Professor, Microbiology,  
VISTAS

**Dr. Suresh Dhanaraj**

Associate Professor, Microbiology,  
VISTAS

**Dr. B. Prakash**

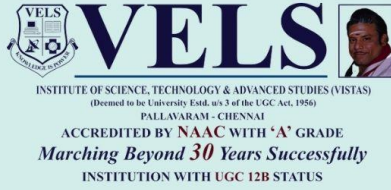
Head, Department of Biotechnology

**Dr. K. Ashok Kumar**

Associate Professor,  
Department of Biotechnology

**Dr. M. Suganthi**

Assistant Professor,  
Department of Biotechnology



**Schools of Engineering**  
**Department of Computer Science & Engineering &**  
**Department of Electronic Communication**  
**Engineering**

*Welcomes you all to the*  
*One Day Seminar*

## **Consultancy Skills Mastery Program**

Date : 07.08.2023, Venue : APJ Abdul Kalam Conference Hall, Time: 10.00 AM



**Resource Person**

**Ms. Roli Shukla**

Associate Vice President, Damco Solutions,  
Chennai

**Dr. Ishari K. Ganesh**

Founder -Chancellor, VISTAS

**Dr.A.Jothi Murugan**

Pro Chancellor (P&D)  
VISTAS

**Dr. Arthi Ganesh**

Pro Chancellor  
Academics, VISTAS

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Vice Chancellor  
VISTAS

**Dr. M. Bhaskaran**

Pro Vice Chancellor  
VISTAS

**Dr. P. Saravanan**

Registrar  
VISTAS

### **Convenors**

**Dr. C. Arun**

Dean, School of Engineering

**Dr. S. Arun**

Professor, Director, IQAC

**Dr. K. Kalaivani**

Head of the Department - CSE

**Dr. V. Rajendran**

Professor and Director ECE, VISTAS

**Dr. S. Jerritta**

Professor and Head, ECE, VISTAS

**Dr. M. Monisha**

Assistant Professor, ECE, VISTAS

## Outcomes of the Consultant Training Programme

Training consultants help organizations create faculty and students training and development programs. They start by assessing an organization's existing programs, desired learning outcomes, and business goals. This information helps them create a program that supports your business goals and optimizes faculty and students learning. Training consultants also create new course materials and tools to evaluate how the new program is performing.

### Benefit from a training consultant

Using internal resources to develop training programs can take significantly more time and resources than an outsourced specialist and distract employees from their primary responsibilities. Corporate training companies and organizations with an effective learning department can benefit from a consultant's efficiency, as consultants are trained to address client requirements in a constrained time frame.

Training consultants understand how to identify knowledge gaps and achieve an organization's desired learning outcomes. They are skilled at developing training curricula and materials that improves faculty engagement and provides actionable skills.

### For Individuals

1. **Skill Development:** Participants enhance their analytical, problem-solving, and communication skills, which are crucial in consulting.
2. **Industry Knowledge:** Training often covers industry trends, tools, and methodologies, helping consultants stay updated and relevant.
3. **Networking Opportunities:** Engaging with peers and industry experts can lead to valuable connections and potential collaborations.
4. **Confidence Building:** Practical exercises and case studies help build confidence in presenting ideas and recommendations.
5. **Career Advancement:** Acquiring new skills can lead to promotions or new job opportunities within or outside the organization

### For Organizations:

1. **Enhanced Team Performance:** Trained consultants can deliver better results, improving overall team efficiency and effectiveness.
2. **Standardization of Practices:** Training ensures that all consultants adhere to best practices and methodologies, leading to consistent quality.
3. **Increased Innovation:** Exposure to new ideas and techniques can inspire innovative solutions and strategies.
4. **Employee Retention:** Investing in training demonstrates a commitment to employee development, which can enhance job satisfaction and retention.
5. **Competitive Advantage:** A well-trained consulting team can provide better insights and strategies, giving the organization an edge in the market.

Overall, consultancy training programs are a valuable investment for personal growth and organizational success.